TỈNH CAO BẰNG TRƯ**ỜNG THPT CHUYÊN**

(Đề thi đề xuất)

ĐỀ THI CHỌN HỌC SINH GIỚI TRẠI HÈ HÙNG VƯƠNG NĂM 2024

ĐỀ THI MÔN: TIẾNG ANH LỚP: 10 Thời gian làm bài 180 phút (Đề thi gồm có 18 trang)

SECTION A. LISTENING (50 points) HƯỚNG DẪN PHẦN THI NGHE HIỀU

- Bài nghe gồm 4 phần; mỗi phần được nghe 2 lần, mỗi lần cách nhau 05 giây; mở đầu và kết thúc mỗi phần nghe có tín hiệu. Thí sinh có 20 giây để đọc mỗi phần câu hỏi.
- Mở đầu và kết thúc bài nghe có tín hiệu nhạc. Thí sinh có 03 phút để hoàn chỉnh bài trước tín hiệu nhạc kết thúc bài nghe.
- Mọi hướng dẫn cho thí sinh (bằng tiếng Anh) đã có trong bài nghe.

Part 1. Complete the notes below by writing NO MORE THAN THREE WORDS in the spaces provided. Write your answers in the corresponding numbered boxes. (14 points)

Source: IELTS listening Cambridge 7 – Test 2

		CAR INSURANCE	
	Example	Answer	
	Name:	Patrick Jones	
Address:	(1)	, Greendale	
Contact n	number: 730453		
Occupation	on: (2)		
Size of car engine: 1200cc		Type of car:	
		Manufacturer: Hev	vton
		Model: Sable	
		Year: 1997	
Previous	insurance company:	Any insurance claims in the	ne last five years?
(3)		Yes V	
		If yes, give brief details	:
		Car was (4)	in 1999

Name(s) of other driver(s):		Uses of car: - social		
Simon (5)		- traveling	g to work	
Relationship to main	driver:			
(6)	_			
Start date: 31 January				
Recommended Insura	ince arrangement			
Name of company: (7	")			
Annual cost: \$450				
Your answers:				
1.	2.	3.	4.	
5.	6.	7.		
trying to persuade pe with NO MORE TH	ople to use less pape AN THREE WORL	er. For questions 8-15, OS for each gap. Write	van Richardson, who is complete the sentences e your answers in the	
trying to persuade perwith NO MORE THE corresponding number Source: FCE TRAINER 8. Every year, the aver 9. Most of the world's	ople to use less paper (AN THREE WORL) red boxes. (16 points) R age UK citizen uses a paper comes from ve	er. For questions 8-15, OS for each gap. Write bout of paper. gry forests.	complete the sentences e your answers in the	
trying to persuade perwith NO MORE THE corresponding number Source: FCE TRAINER 8. Every year, the aver 9. Most of the world's 10. The production of	ople to use less paper (AN THREE WORL) red boxes. (16 points) R age UK citizen uses a paper comes from very paper causes terrible	er. For questions 8-15, OS for each gap. Write) bout of paper.	complete the sentences e your answers in the	
trying to persuade perwith NO MORE THE corresponding number Source: FCE TRAINER 8. Every year, the aver 9. Most of the world's 10. The production of 11. The destruction of	TAN THREE WORL TH	er. For questions 8-15, OS for each gap. Write bout of paper. gry forests. in some places	complete the sentences e your answers in the s. arming than	
with NO MORE THE corresponding number Source: FCE TRAINER 8. Every year, the aver 9. Most of the world's 10. The production of 11. The destruction of 12. You can use less pap	ople to use less paper (AN THREE WORL) red boxes. (16 points) Reage UK citizen uses a paper comes from very paper causes terrible the forests is a much ser by avoiding unnecess.	cr. For questions 8-15, OS for each gap. Write bloout of paper. forests. in some places bigger cause of global w sary when you a	complete the sentences e your answers in the s. arming than	
with NO MORE THE corresponding number Source: FCE TRAINER 8. Every year, the aver 9. Most of the world's 10. The production of 11. The destruction of 12. You can use less pap 13. You can often reus	TAN THREE WORL TH	cr. For questions 8-15, OS for each gap. Write bloout of paper. forests. in some places bigger cause of global w sary when you a	complete the sentences e your answers in the s. arming than are studying or working.	
with NO MORE THE corresponding number Source: FCE TRAINER 8. Every year, the aver 9. Most of the world's 10. The production of 11. The destruction of 12. You can use less pape 13. You can often reus 14. To receive less juntage with NO MORE THE PROPERTY CONTRACTOR OF 15 and 1	ople to use less paper (AN THREE WORL) red boxes. (16 points) R age UK citizen uses a paper comes from ve paper causes terrible the forests is a much er by avoiding unneces e that you h k mail, don't ask for	cr. For questions 8-15, OS for each gap. Write bout of paper. ry forests. in some places bigger cause of global w sary when you a ave received.	complete the sentences e your answers in the s. arming than are studying or working. omething.	
trying to persuade perwith NO MORE THE corresponding number Source: FCE TRAINER 8. Every year, the aver 9. Most of the world's 10. The production of 11. The destruction of 12. You can use less paped 13. You can often reus 14. To receive less juntage with the production of 15. You can often reus 14. To receive less juntage with the production of 15. You can often reus 16.	ople to use less paper (AN THREE WORL) red boxes. (16 points) R age UK citizen uses a paper comes from ve paper causes terrible the forests is a much er by avoiding unneces e that you h k mail, don't ask for	cr. For questions 8-15, OS for each gap. Write bout of paper. ry forests. in some places bigger cause of global w sary when you a ave received. when you buy s	complete the sentences e your answers in the s. arming than are studying or working. omething.	
with NO MORE THE corresponding number Source: FCE TRAINER 8. Every year, the aver 9. Most of the world's 10. The production of 11. The destruction of 12. You can use less pap 13. You can often reus 14. To receive less junt 15. Stop receiving any	ople to use less paper (AN THREE WORL) red boxes. (16 points) R age UK citizen uses a paper comes from ve paper causes terrible the forests is a much er by avoiding unneces e that you h k mail, don't ask for	cr. For questions 8-15, OS for each gap. Write bout of paper. ry forests. in some places bigger cause of global w sary when you a ave received. when you buy s	complete the sentences e your answers in the s. arming than are studying or working. omething.	

Part 3. You will hear a dialogue about property development. For questions 16-20, decide whether the following statements are True (T) or False (F). Write your answers in the corresponding numbered boxes. (10 points)

- 16. The process of buying a house, improving it and selling it for a profit is called money making.
- 17. Marcus says that buyers need to do their homework before they buy a house at an auction.
- 18. When renovating a house, Marcus suggests that buyers think about what fittings future occupants will need.
- 19. People advertise in newspapers because they want to sell their homes at lower price.
- 20. Marcus suggests contacting the land registry if you find an empty house.

Your answers:

16.	17.	18.	19.	20.

Part 4. You will listen to an interview with the couple, and for questions 21-25, choose the answer (A, B, C, or D) which fits best. Write your answers in the corresponding numbered boxes. (10 points)

boxes. (10 points)					
Source: Tape script page 104 – Workbook objective advanced English					
21. Pete says their forthcoming trip will challenge them because of the					
A. kind of terrain they are crossing.	B. enormous distances they are covering.				
C. means of transport they are using.	D. length of time they are taking.				
22. Sally says she and Pete were motivated to go	o on the trip because of a				
A. need for excitement	B. Lifelong ambition				
C. desire to earn money.	D. plan to write a book.				
23. How does Pete feel about talking the journey	y?				
A. He thinks that their chances of succeeding ar	e above average.				
B. He would prefer not to talk about what might	happen.				
C. He's excited about the dangers they're about	to experience.				
D. He suspects they're about to face their tough	est challenge yet.				
24. They are going to ensure their safety and well-being during the journey by					
A. carrying enough supplies for the whole trip.					
B. avoiding routes which are known to be dangerous.					
C. making sure they have enough hot meals.					

25. What comment does Sally make about the weather during their journey?

D. wearing suitable clothing for the climate.

- A. Unexpected bad weather often interferes with timings for stops.
- B. Whatever the weather, they will try to stick to the scheduled stop times.
- C. If the weather is against them, they will be forced to abandon their trip.
- D. Bad weather has less effect on motorbikes than other forms of transport.

Your answers

21.	22.	23.	24.	25.

SECTION B. LEXICO- GRAMMAR (30 points)

Part 1. Choose the best option A, B, C, or D to complete the following sentences and write vour answers in the corresponding numbered boxes. (15 points)

your answers in the co	rresponding numbered	d boxes. (15 points)			
26. Although the new li	ibrary service has been	very successful, its futu	are is certain.		
A. at any rate	B. by no means	C. by all means	D. by any chance		
27. The investigation w	vas instigatedtl	ne Prime Minister.			
A. on the part of	B. consequence of	C. subsequent to	D. at the behest of		
28. The job wasn't givi	ng the of the ea	xperience he wanted.			
A. width	B. depth	C. length	D. breadth		
29. I suppose I could _	advertising.				
A. catch on	B. get out of	C. go in for	D. work out		
30. The rather humid climate in no way from the beauty of place.					
A. subtracts	B. protracts	C. detracts	D. attracts		
31. Don't thank me for h	elping in the garden. It v	was pleasure to b	e working out of doors.		
A. plain	B. sheer	C. simple	D. mere		
32. My sunburnt nose r	nade me feel rather	for the first few d	ays of the holiday.		
A. self- concious	B. self-centred	C. self-effacing	D. self-evident		
33. It's true, I tell you!	I got it from the	My sister works a	at the Town Hall. She's		
the one who made the o	decision!				
A. nag's head	B. cat's whiskers	C. horse's mouth	D. lion's den		
34. I must run. I'd rathe	er for time at	the moment.			
A. squeezed	B. squashed	C. cramped	D. pressed		
35. Their full skirts flar	red out as the dancers _	round and round	at great speed.		
A. slid	B. tripped	C. twirled	D. winched		

36. Little Tom	his gaze to a	his gaze to avoid making eye contact when his mother caught him					
eating ice-cream.							
A. converted	B. averted		C. reverted	D. diverted			
37. Despite advar	ncements in techn	nology, son	ne individual	s still prefer to communicate			
by using o	utdated methods.						
A. circuitously	B. gratuitou	sly	C. fortuitous	ly D. felicitously			
38. The contents v	were that s	she did not	mention ther	n when we discussed after the			
programme.							
A. so great a m	ystery		B. so a grea	mystery			
C. such great a	mystery		D. a such great mystery				
39. Filing may be a	procedure	e, bit it is ess	sential for the	smooth runnign of the office.			
A. strenuous	B. tedious		C. weary	D. stuffy			
40. The toll makes	using the Panama	Canal too	costly for son	nevessels.			
A commerce	B. profiteer	ing	C. business	D. merchant			
Your answers:							
26.	27.	28.	29.	30.			
31.	32.	33.	34.	35.			
36.	37.	38.	39.	40.			

Part 2. There is One mistake in each sentence. Find out the mistake and correct it. Write your answers in the corresponding numbered boxes. (5 points)

- 41. The government has announced a ban on all imports of toxic litter from abroad.
- 42. They respond to it energetically and they are attentive and their attention does not fade.
- 43. As many women her age, she struggled to find a balance between her career and her children.
- 44. The committee soon offered a comprehensible plan for redevelopment and conservation in all areas of the city.
- 45. Tony was always in trouble with the police when he was young, but now he's a respectful married man.

Your answers:

Statements	Mistakes	Correction
41		

42	
43	
44	
45	

	the words given in the brackets. Write your answers in
the corresponding numbered box	es. (10 points)
46. We do feel to Jir	mmy for all his great support that he gave us in these hard
times. (DEBT)	
47. Modern fire-fighters are equi	pped with fire extinguishers and clothing.
(FLAME)	
48. In response to the escalating c	limate crisis, the government implemented
measures to mitigate the adverse e	ffects. (CAUTION)
49. The team worked together s	eamlessly as if their movement were orchestrated like
(CLOCK)	
	_ Panel on Climate Change (IPCC) issued its latest report
on climate change. (GOVERN)	
<u> </u>	far more reliable since the previous report in 1995 and
	arlier projections for global warming. (PRAISE)
	clapping and cheering as he rose to receive the
Nobel Peace Prize. (BURST)	
53 is the study of 6	erime and criminals (CRIME)
	e on the monument. (SCRIPT)
	at the scale of the against plans for a local
casino. (CRY)	
Your answers:	
46.	51.
47.	52.
48.	53.
49.	54.
50	55

SECTION C. READING (60 points)

Part 1. Read the following passage and mark the letter A, B, C or D to indicate the best answer to each of the following questions. Write your answers in corresponding numbered boxes. (10 points)

DIAGNOSING DYSLEXIA

Approximately	five percent of the p	opulation suffer from	dyslex	xia. The cause of the			
disorder is unknown and it is (56) found in people of otherwise normal intectual							
ability. The condition is (57) by severe reading difficulties, with dyslexics							
frequently confusing le	etters or words. They	may, for example, re	ad or w	rite letters, words or			
sentences in the wron	ng (58)	Although the proble	em can	be overcome with			
intensive instruction, s	sufferers usually con	tinue to read and wi	rite poo	orly throughout their			
lives.							
Traditionally, d	iagnosis has been ma	ade by reading expen	ts, whi	ch means that many			
(59) are no	t formally (60)	until a child	is arou	nd ten years of age.			
Now, however, a group							
way of identifying in	their first days of la	ife children who wil	l devel	op dyslexia. This is			
exciting news as early	y identification and ((61) make	early	instruction possible,			
perhaps avoiding later							
The research te	am has identified (62	2) differer	ices bet	tween the brain (63)			
	lyslexics and those of						
of babies just 36 hour	rs old, they measured	d the size and speed	of thei	r brain responses to			
selected stimuli. The o	children were (64) _	and given I	Q and	comprehension tests			
every two years. At	eight, reading tests	were administered to	o identi	ify those who were			
dyslexic. More than 90	percent diagnosed a	s dyslexic could have	been s	ingled out at birth.			
This research is	still in its (65)	but may result i	n a futu	re in which dyslexia			
no longer causes life lo	ong distress.						
56. A. naturally	B. commonly	C. customarily	D.	actually			
57. A. characterized	B. distinguished	C. marked	D.	identified			
58. A. arrangement	B. series	C. sequence	D.	order			
59. A. instances	B. cases	C. times	D.	occurrences			
60. A. picked up	B. noted down	C. shown up	D.	put down			
61. A. interference	B. intrusion	C. intervention	D.	recognition			
62. A frank	B evident	C distinct	D	precise			

63. A. pace		B. wave		C. pulse	;	D.	signal
64. A. monitored		B. viewed		C. follo	wed	D.	inspected
65. A. beginnings		B. infancy	B. infancy C. outset		et	D.	origins
Your answers:							
56.	57.		58.		59.		60.
61.	62.		63.		64.		65.

Part 2. Complete the following passage by filling each blank with ONE suitable word. Write your answers in the corresponding numbered boxes provided. (10 points)

mic your unswe	ers in the correspo	nuing numbereu e	oxes provincu. (10	points		
The game of solv	ing difficult puzzle	es has always filled	l people with the fe	eling of a profound		
excitement. No (66), then, that the fascination of treasure hunting has invariably						
been associated	with the possibi	lity of (67)	the most in	mprobable dreams.		
According to wha	at the psychologist	s claim, there is a	little boy in every t	reasure hunter. Yet,		
the chase of hid	den valuables has	recently become	a serious venture	with amateur and		
professional seek	ers equipped with	highly sophisticat	ed (68) li	ike metal detectors,		
radars, sonars or	underwater camera	is.				
What (69)	the adrenaline	level in these trea	asure - obsessed fa	natics are legends,		
myths, old maps	and other variety	of clues promising	immeasurable for	tunes (70)		
beneath the earth	's surface or drown	ned in the ancient g	galleys.			
For many reassu	re hunters the str	uggle of hint sear	ching is even mor	re stimulating than		
digging out a trea	sure (71)	composed of gold	len or silver objects	s, jeweler and other		
priceless artifacts	priceless artifacts. The job is, however, extremely strenuous as even the most puzzling clues					
must be thoroughly analyzed. Failures and misinterpretations (72) quite frequently,						
too. Yet, (73) the most unlikely clue or the smallest find is enough to reinforce the						
hunter's self - cor	nfidence and passion	on.				
Indeed, the delig	ght in treasure fin	ding doesn't alwa	ys depend on acc	quiring tremendous		
amounts of valua	ables. Whatever is	detected, (74)	it a rusty s	undial or a marble		
statue, brings joy	and (75)	after a long and ex	chausting search.			
Your answers:						
66.	67.	68.	69.	70.		
71.	72.	73.	74.	75.		

Part 3. Read the passage and choose the best option A, B, C, or D to answer the questions. Write your answers in the corresponding numbered boxes. (10 points)

Types of Social Groups

Life places us in a **complex** web of relationships with other people. Our humanness arises out of these relationships in the course of social interaction. Moreover, our humanness must be sustained through social interaction—and fairly constantly so. When an association continues long enough for two people to become linked together by a relatively stable set of expectations, it is called a relationship.

People are bound within relationships by two types of bonds: expressive ties and instrumental ties. Expressive ties are social links formed when we emotionally invest ourselves in and commit ourselves to other people. Through association with people who are meaningful to us, we achieve a sense of security, love, acceptance, companionship, and personal worth. Instrumental ties are social links formed when we cooperate with other people to achieve some goal. Occasionally, this may mean working with instead of against competitors. More often, we simply cooperate with others to reach some end without **endowing** the relationship with any larger significance.

Sociologists have built on the distinction between expressive and instrumental ties to distinguish between two types of groups: primary and secondary. A primary group involves two or more people who enjoy a direct, intimate, cohesive relationship with one another. Expressive ties predominate in primary groups; we view the people as ends in themselves and valuable in their own right. A secondary group entails two or more people who are involved in an impersonal relationship and have come together for a specific, practical purpose. Instrumental ties predominate in secondary groups; we perceive people as means to ends rather than as ends in their own right. Sometimes primary group relationships evolve out of secondary group relationships. This happens in many work settings. People on the job often develop close relationships with coworkers as they come to share gripes, jokes, gossip, and satisfactions.

A number of conditions enhance the likelihood that primary groups will arise. First, group size is important. We find it difficult to get to know people personally when they are milling about and dispersed in large groups. In small groups we have a better chance to initiate contact and establish rapport with them. Second, face-to-face contact allows us to size up others. Seeing and talking with one another in close physical proximity makes

possible a subtle exchange of ideas and feelings. And third, the probability that we will develop primary group bonds increases as we have frequent and continuous contact. Our ties with people often deepen as we interact with them across time and gradually evolve interlocking habits and interests.

Primary groups are fundamental to us and to society. First, primary groups are critical to the socialization process. Within them, infants and children are introduced to the ways of their society. Such groups are the breeding grounds in which we acquire the norms and values that equip us for social life. Sociologists view primary groups as bridges between individuals and the larger society because they transmit, mediate, and interpret a society's cultural patterns and provide the sense of oneness so critical for social solidarity.

Second, primary groups are fundamental because they provide the settings in which we meet most of our personal needs. Within them, we experience companionship, love, security, and an overall sense of well-being. Not surprisingly, sociologists find that the strength of a group's primary ties has implications for the group's functioning. For example, the stronger the primary group ties of a sports team playing together, the better their record is.

Third, primary groups are fundamental because they serve as powerful instruments for social control. Their members command and dispense many of the rewards that are so vital to us and that make our lives seem worthwhile. Should the use of rewards fail, members can frequently win by rejecting or threatening to ostracize those who deviate from the primary group's norms. For instance, some social groups employ shunning (a person can remain in the community, but others are forbidden to interact with the person) as a device to bring into line individuals whose behavior goes beyond that allowed by the particular group. Even more important, primary groups define social reality for us by structuring our experiences. By providing us with definitions of situations, they elicit from our behavior that conforms to group-devised meanings. Primary groups, then, serve both as carriers of social norms and as enforcers of them.

76. The word complex in the passage is closest in meaning to							
A. delicate	B. elaborate	C. private	D. common				
77. According to para	graph 1, which of the	following is true of	a relationship?				
A It is a structure of associations with many neonle							

- A. It is a structure of associations with many people.
- B. It should be studied in the course of a social interaction.
- C. It places great demands on people.

D. It develops gra	dually overtime.		
78. The word endow	ring in the passage is clo	sest in meaning to _	
A. leaving	B. exposing	C. providing	D. understanding
79. Which of the following	lowing can be inferred a	bout instrumental tie	s from the author's mention
of working with com	npetitors in paragraph 2?	•	
A. Instrumental	ties can develop even	in situations in whi	ch people would normally
not cooperate.			
B. Instrumental ti	es require as much emot	tional investment as	expressive ties.
C. Instrumental tie	es involve security, love	, and acceptance.	
D. Instrumental ti	es should be expected to	be significant.	
80. According to pa	aragraph 3, what do so	ciologists see as the	e main difference between
primary and seconda	ry groups?		
A. Primary grou	aps consist of people w	orking together, wh	nile secondary groups exist
outside of work setti	ngs.		
B. In primary group	s people are seen as means	s, while in secondary g	roups people are seen as ends.
C. Primary grou	ps involve personal rel	ationships, while se	condary groups are mainly
practical in purpose.			
D. Primary group	os are generally small, v	while secondary grou	ps often contain more than
two people.			
81. Which of the fo	ollowing can be inferre	d from the author's	claim in paragraph 3 that
primary group relation	onships sometimes evol-	we out of secondary g	group relationships?
A. Secondary grou	up relationships begin by	y being primary grou	p relationships.
B. A secondary gr	roup relationship that is	highly visible quickl	y becomes a primary group
relationship.			
C. Sociologists be	lieve that only primary	group relationships a	re important to society.
D. Even in secon	dary groups, frequent c	ommunication serve	s to bring people into close
relationships.			
82. The phrase size (ip in the passage is clos	est in meaning to	
A. enlarge	B. evaluate	C. impress	D. accept
83. Which of the sen	tences below best expre	esses the essential inf	formation in the highlighted
sentence in the pass	age? Incorrect choices	change the meaning	in important ways or leave
out essential informa	ation.		

- A. Sociologists think that cultural patterns establish connections between the individual and the larger society.
- B. Sociologists believe that individuals with a sense of oneness bridge the gap between society and primary groups.
- C. Sociologists think primary groups contribute to social solidarity because they help maintain a society's cultural patterns.
- D. Sociologists believe that the cultural patterns that provide social solidarity arise as bridges from primary groups.
- 84. This passage is developed primarily by _____
 - A. drawing comparisons between theory and practice
 - B. presenting two opposing theories
 - C. defining important concepts and providing examples of them
 - D. discussing causes and their effects
- 85. According to paragraph 7, why would a social group use shunning?
 - A. To enforce practice of the kinds of behavior acceptable to the group
 - B. To discourage offending individuals from remaining in the group
 - C. To commend and reward the behavior of the other members of the group
 - D. To decide which behavioral norms should be passed on to the next generation?

Your answers:

76.	77.	78.	79.	80.
81.	82.	83.	84.	85.

Part 4. For questions 86-95, read the text carefully and do the tasks below it. Write your answers in the corresponding numbered boxes. (20 points)

(Source: Cambridge English IELTS 12 Academic © Cambridge University Press, Test 5)

What's the Purpose of Gaining Knowledge?

A. "I would found an institution where any person can find instruction in any subject." That was the founder's motto for Cornell University, and it seems an apt characterization of the different university, also in the USA, where I currently teach philosophy. A student can prepare for a career in resort management, engineering, interior design, accounting, music, law enforcement, you name it. But what would the founders of these two institutions have thought of a course called "Arson for Profit"? I kid you not: we have it on the books. Any

undergraduates who have met the academic requirements can sign up for the course in our program in "fire science".

- **B.** Naturally, the course is intended for prospective arson investigators, who can learn all the tricks of the trade for detecting whether a fire was deliberately set, discovering who did it, and establishing a chain of evidence for effective prosecution in a court of law. But wouldn't this also be the perfect course for prospective arsonists to sign up for? My point is not to criticize academic programs in fire science: they are highly welcome as part of the increasing professionalization of this and many other occupations. However, it's not unknown for a firefighter to torch a building. This example suggests how dishonest and illegal behavior, with the help of higher education, can creep into every aspect of public and business life.
- C. I realized this anew when I was invited to speak before a class in marketing, which is another of our degree programs. The regular instructor is a colleague who appreciates the kind of ethical perspective I can bring as a philosopher. There are endless ways I could have approached this assignment, but I took my cue from the title of the course: "Principles of Marketing". It made me think to ask the students, "Is marketing principled?" After all, a subject matter can have principles in the sense of being codified, having rules, as with football or chess, without being principled in the sense of being ethical. Many of the students immediately assumed that the answer to my question about marketing principles was obvious: *no*. Just look at the ways in which everything under the sun has been marketed; obviously it need not be done in a *principled* (= ethical) fashion.
- **D.** Is that obvious? I made the suggestion, which may sound downright crazy in light of the evidence, that perhaps marketing is *by definition* principled. My inspiration for this judgement is the philosopher Immanuel Kant, who argued that any body of knowledge consists of an end (or purpose) and a means.
- **E.** Let us apply both the terms "means" and "end" to marketing. The students have signed up for a course in order to learn how to market effectively. But to what *end*? There seem to be two main attitudes toward that question. One is that the answer is obvious: the purpose of

marketing is to sell things and to make money. The other attitude is that the *purpose* of marketing is irrelevant: Each person comes to the program and course with his or her own plans, and these need not even concern the acquisition of marketing expertise as such. My proposal, which I believe would also be Kant's, is that *neither* of these attitudes captures the significance of the end to the means for marketing. A field of knowledge or a professional endeavor is defined by both the means *and* the end; hence *both* deserve scrutiny. Students need to study both how to achieve X, and also what X is.

F. It is at this point that "Arson for Profit" becomes supremely relevant. That course is presumably all about *means* how to detect and prosecute criminal activity. It is therefore assumed that the *end* is good in an ethical sense. When I ask fire science students to articulate the end, or purpose, of their field, they eventually generalize to something like, "The safety and welfare of society," which seems right. As we have seen, someone could use the very same knowledge of *means* to achieve a much less noble end, such as personal profit via destructive, dangerous, reckless activity. But *we would not call that firefighting*. We have a separate word for it: *arson*. Similarly, if you employed the "principles of marketing" in an unprincipled way, *you would not be doing marketing*. We have another term for it: *fraud*. Kant gives the example of a doctor and a poisoner, who use the identical knowledge to achieve their divergent ends. We would say that one is practicing medicine, the other, murder.

The text has six sections A-F. For questions 86-90, choose the correct heading for each section from the list of headings below. Write the correct number, i-viii, in spaces 86-90 given next to the sections. The task begins with an example (0).

Example: (0) Section A vi

List of Headings

- i Courses that require a high level of commitment
- ii A course title with two meanings
- iii The equal importance of two key issues
- iv Applying a theory in an unexpected context
- v The financial benefits of studying
- vi A surprising course title
- vii Different names for different outcomes
- viii The possibility of attracting the wrong kind of student

86. Section B	
87. Section C	
88. Section D	
89. Section E	
90. Section F	

For questions 91-95, read the following statements carefully and decide whether they agree with the views of the writer in the text. In spaces given next to the statements, write

YES if the statement agrees with the views of the writer

NO if the statement contradicts the views of the writer

NOT GIVEN if it is impossible to say what the writer thinks about this91. It is difficult to attract students onto courses that do not focus on a career.

92.	·	The '	"Arson for Profit"	course	would b	e useful	for people	intending	to set fire
	to buildin	ıgs.							

93	Fire science courses are too academic to help people to be good at the job of
firefightin	g.

94	The writer's fire science students provided a detailed definition of the purpose
of their st	udies

95.	The expe	ectation is that the	e students	completing the	"Arson for	Profit"	course
	will become investi	gators specializin	ig in arson				

Your answers:

86.	87.	88.	89.	90.
91.	92.	93.	94.	95.

Part 5. You are going to read an article about a psychology test carried out on very young children. For questions 96-105, choose from the sections (A-D). The sections may be chosen more than once. Write your answers in the corresponding numbered boxes. (10 points)

Source: Cambridge English First 2 © Cambridge University Press, Test 8)

In which section does the writer mention

96. how a child's background can affect behaviour?

- 97. that the results of Mischel's long-term research were surprising?
- 98. reasons for questioning the results of the original experiment?
- 99. claims that training young children to resist temptation will have long-term benefits?
- 100. the proportion of very young children who were able to resist temptation?
- 101. an everyday example of the need for self-control?
- 102. that Mischel may have oversimplified the route to success in life?
- 103. that Mischel's own life experience has influenced his work?
- 104. strategies employed by participants during the test procedure?
- 105. two major factors which affect everyone's ability to resist temptation?

The Marshmallow Test

A psychology experiment carried out with a group of pre-school children in California in 1968 led to the development of ideas that are still relevant today.

A

In 1968, Walter Mischel set a challenge for a group of children aged three to five at the nursery school his daughters attended in California. A researcher offered each of them a marshmallow and then left them alone in the room. If they could resist eating the colourful sweet until the researcher returned up to 15 minutes later, they would be given a second sweet. Some children ate the marshmallow straight away, but most would engage in unintentionally comic attempts to resist temptation. They looked all around the room to avoid seeing the sweet, covered their eyes, wiggled around in their seats or sang to themselves. They pulled funny faces, played with their hair, picked up the marshmallow and just pretended to take a bite. They sniffed it, pushed it away from them or covered it up. If two children were doing the experiment together, they engaged in a conversation about how they could work together to reach the goal of doubling their pleasure. About a third of the children, the researchers reported, managed to wait long enough to get the second treat.

В

What Mischel, a clinical psychologist, wanted was to understand how children learned to deal with temptation. Over the following years, the group of children remained friends. When Mischel chatted to his daughters about their former classmates, he began to notice an interesting pattern: the children who had exhibited the most restraint in the 'marshmallow test' were doing better in life than their peers. He decided to investigate further. For more

than 40 years, Mischel followed the lives of the nursery students. His findings were extraordinary. It turns out that being able to resist a treat at the age of five is a strong predictor of success in life: you are more likely to perform well at school and develop self-confidence and less likely to become obese, develop addictions or get divorced.

\mathbf{C}

Mischel still teaches psychology at Columbia University and has just written The Marshmallow Test, a book summing up half a century of research. When Mischel was young, his family was forced to move from a comfortable life in Austria to the US. They settled in Brooklyn, where they opened a bargain shopping store. Business was never good and Mischel believes that moving from 'upper middle class to extreme poverty' shaped his outlook. He is concerned with trying to reduce the impact of deprivation on an individual's life chances. The conclusion he draws from his marshmallow research is positive: some people may be naturally disciplined but the ability to resist temptation is a skill that can also be taught. Teach children self-control early and you can improve their prospects.

D

However, no single characteristic – such as self-control – can explain success or failure. Some critics have pointed out that Mischel's original subjects were themselves children of university professors and graduate students – not exactly a representative sample. Other scientists noted that variations in home environment could account for differences: stable homes and one-child families encourage self-control, whereas in less stable homes and those with many children, if you don't grab a marshmallow now there won't be any left in 15 minutes. Mischel answers these critics by noting that studies in a wide variety of schools found similar results. He acknowledges that the environment shapes our ability to resist temptation and observes that genetics plays a role too. But he still believes that the ability to resist temptation can be learnt and encouraged. I asked Mischel whether self-control comes easily to him. 'Not at all,' he said. 'I have great difficulties in waiting. It's still difficult for me to wait in a queue in the bank.'

Your answers:

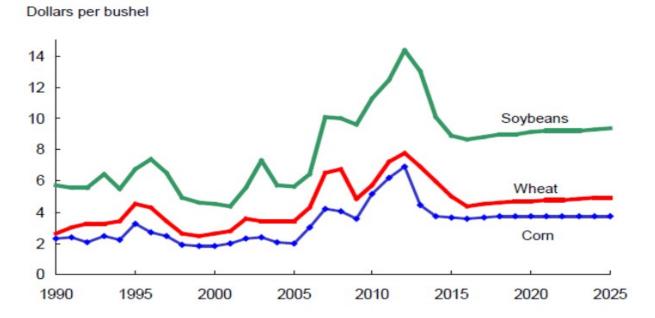
96.	97.	98.	99.	100.
101.	102.	103.	104.	105.

SECTION D. WRITING (60 points)

Part 1. The line graphs below show the farm-level prices of corn, wheat, and soybeans in the US from 1990 to 2025. Summarize the information by selecting and reporting the main features, and make comparisons where relevant. (20 points)

Write at least 150 words.

U.S. farm-level prices: Corn, wheat, and soybeans



Part 2. Essay writing (40 points)

Write an essay on the following topic:

As officially announced by Vietnam Ministry of Education and Training last November, English will no longer be a compulsory subject in the national high school graduation exam from 2025 onwards. While some people express their advocacy over the change, others argue that the abolishment of the mandatory English exam seems to be irrelevant in such global integration.

Discuss both views and give your own opinion. Write at least 250 words.

----- Hết -----

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